

Heavy Non-Traditional User of Decision Science

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Type of Work OAM Engages in

- High Risk
- High Reward
- High Volatility

Decision Science Musings

What I Like

- Focus on the customers' problem
- Willingness to listen to all issues / Human
- Ability to Improvise

What I Don't

- Focus on the model
- Lack of rapport with client
- Lack of social skills
- Poor “Bedside Manner”
- Unrealistic expectations that decisions are completely rational events

Suggested Training

- Perceptionships with clinical psychologists
- Peter Drucker's Perfect Consulting
- Development of a feedback tool for DSS personnel
- A standard of professional behaviors
- Dale Carnagie